

# Travel to other Countries, Arrive in new Markets



Who supports you getting in touch with companies in Austria and in the German-speaking DACH-region?

Solution: See reverse side

## WE

boast extensive experience in:

- Real Estate and Development
- Facility Management of Properties
- Waste and Water Management
- Foreign Direct Investments
- Financing Industry
- Urban Planning, Smart Cities
- Renewable Energy
- Manufacturing Industry
- Food and Beverage
- Tourism
- IT Solutions and E-government
- Logistics
- Commercial Vehicles
- Architecture
- Education
- Media
- Medicine and Pharma
- Public Services and Welfare
- Public Transport and Infrastructure

## DELEGATIONS

### Group Delegation

We welcome your delegation. We suppose that a group of 10 to 15 persons from your country and from the same industry takes part. All participants have similar interests. Two months before your arrival we have already received a best possible description of your industry and its resulting interests.

Based on these interests we have composed a program for some days (mostly around 3-5). Such programs usually consist of direct business meetings, seminars, excursions and social program in the evening.

We have sent you a list of companies, institutes and governmental departments which fit to your interests and you have ranked it by priority (longlist).

On the first day we have a get-together. A short workshop about typical peculiarities in local business life will start. A presentation describes the companies, institutes and governmental departments which will be visited.

We primarily focus on your business targets. But if it is required, we assist you also in all questions around hotels, flights and leisure program.

The Basic Package

- List of companies, institutes and governmental departments
- Workshop about typical peculiarities in local business life
- Support with the hotel booking

The Visit Package

- Creation of a ranked list in accordance with you
- Creation of visiting programs in coordination with you and the visited companies, institutes and governmental departments.
- Personal mentoring on-site

### Individual Delegation

We welcome your delegation. We suppose that a group of 10 to 15 persons from your country and from various industries arrives in the DACH-region.

Two months before your arrival we have already received a list of your participants with their companies' profiles together with a short description of their individual needs. We have created longlists for each participant and individual shortlists have been prepared.

We have arranged meetings with managers from companies which match individually to the needs of your participants.

Each participant takes part in 3-5 tailor made business meetings all over the DACH-region.

On the first day we have a get-together. A short workshop about typical peculiarities in local business life starts. This workshop is adapted to the needs of your participants as far as possible.

Afterwards we hand over short descriptions for the individual business meetings including the profiles of the companies your participants will meet.

We primarily focus on your business targets. But if it is required, we assist you also in all questions around hotels, flights and leisure program.

The Basic Package

- Evaluation of the participants' profiles and their needs.
- Workshop about typical peculiarities in Austrian business life
- Support with the hotel booking

The Individual Meetings

- Creation of long lists in accordance with the participants
- Organisation of business meetings for every participant (shortlist)
- Creation of handouts for the business meetings: profiles of visited companies, navigation schedule

### Contact us:

**Foissy International Business  
Multiplier**  
A-1060 Vienna, Liniengasse 2A/5  
+43 1 236 12 03  
office@foissy.at  
www.foissy.at